



## COMPANY PROFILE

# SUMAJKT GUARD LIMITED

*"With SUMAJKT Guard you are secured"*

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**SUMAJKT GUARD LIMITED**





**SUMAJKT GUARD LTD (SGL)**

# INTRODUCTION

## **SUMAJKT GUARD LTD (SGL)**

SUMA JKT GUARD LTD (SGL),  
a subsidiary of SUMA JKT (The National  
Service Corporation Sole) intends to  
invest extensively in security services.

SGL will operate in all demanded market  
segments in order to provide high  
quality service with a customer centric  
philosophy.



# VISION & MISSION & MOTTO

## VISION

The company strive to be the leading and top choice of the market, most trustworthy and confident security company in the united republic of Tanzania.

## MISSION

To satisfy our customers with excellent high quality and sufficient level of proffessional protection crowd control, security, safty to people leaders and properties, premises of tanzania. cooperation of our teams and commitment.

## MOTTO

The motto is to facilitate the attainment of the missionby recognizethis , the company must:

- Recreate and retain the most qalified guards in the company
- Provide contuining education program that employs the most current technology and protrection techiques available
- Monitor the international and national social politicalenvireonment to developpe our services in an efficient manner



## CORE VALUES

SGL's core values support the mission statement and are essential to the success of the company. The core values which are embodied in the SGL's daily activities are namely:

### **Integrity and Prudence:**

SGL performs in an honest, ethical, prudent and professional manner in all endeavors.

### **Quality:**

SGL delivers service of the highest quality that reflects excellence of its operations.

### **Transparency:**

SGL actively promotes the sharing of ideas and information throughout the company and is receptive to new ideas from all quarters. It endeavors to fully disclose all pertinent information to clients and stakeholders in a transparent manner.

### **Initiative:**

SGL encourages creative analysis of procedures and processes and proactively seeks solutions and continuous improvements. SGL will seek to build a working environment where progressive improvement is a way of life.

### **Respect:**

SGL is responsive, considerate and courteous to all, both within and outside the company.

### **Accountability:**

SGL takes ownership and responsibility for all its actions and results at any given time.

### **Trust and Teamwork:**

SGL promotes cooperation and trust at all levels by working with and soliciting the ideas and opinions of all stakeholders. SGL takes an active role, at corporate, departmental and personal levels, to support all its partners and stakeholders.

## OBJECTIVES

The principal focuses of SGL are:

### **Delivery of a broad spectrum of security services:**

Guard services, VIP escorts, cash –in-transit escorts, general night surveillance support

### **Security Consultancy and Training:**

Consultancy to both public and private companies; Risk Analysis; Network and Law enforcement training across the nation, private and corporate security personnel, and other professionals in the field

### **Security System Installation and Network Management:**

Management of "state of the art" security systems which include Access control systems, Intruder Alarms, Closed Circuit Television (CCTV), Electric fencing etc all being monitored through a Centralized Monitoring System (CMS).





## CANINE SECURITY GUARDING SERVICES

There are many reasons to want a guard dog, for personal protection, protection of property, or simply to know when a visitor is at the door. Unfortunately, guard's dogs sometimes get a bad reputation, when in reality, the traits that make them fierce protectors are also the ones that make them incredible pets (and common, most GERMAN Shepherds are just giant goofballs).

## TYPES OF CANINE SECURITY

- \* German Shepherd
- \* Caucasian Shepherd
- \* Bullmastiff
- \* Chesapeake Bay Retrievers

## WHY CANINE SECURITY SERVICE WITH SGL

Canine are incredibly intelligent animals. They have an ability to pick up on our voices and body languages to translate a situation or emotion, and are even more capable when they've seen trained properly. They put this skill of theirs to good use, and are able to sense when things are not quite right, whether with a person or with a situation. Dogs can detect danger and the breeds that are chosen to be security dogs aren't afraid to do something about it.



# ELECTRONIC SECURITY SYSTEM SERVICES



SGL provides security services of high technology using reasonable and durable devices for the sake of ensuring her customer's maximum protection. This is turn into reality through utilizing the full potential of technicians who are well trained and organized.

The company also upgrades the old security system to the current technology; this helps in making the customers with outdated systems to feel concerned and touched as well as being secured all the time. The systems include CCTV Camera's, Door Access Controls, Intruder Alarm, Car Tracking System, Electric fence and gates and the list goes on.

## ACCESS CONTROL

This system increases safety and security to your buildings depending on your demand, The Company offers a simple door access or a complex multi door system. We prefer to first do the survey through which the report is generated to assisting planning as well as installing the entire system; also, we do the supplying of the required specific equipment's(devices) and doing the repairing, technical support and maintenance.

## CCTV CAMERA

SGL provides a security Camera network which maximizes the safety level of our customers. The system makes a wide range images from the compound around for all the time (24hrs) as well as recording images them.

The use of security camera is considered as the best way of deterring the criminals from causing damage to your property, keeping away intruders and even for checking activities of your kids. We sell and service all types of cameras including with audio facilities, zooming (PTZ), rotating and networking cameras using LAN and IP designed for Offices, Banks, Hotels, House, Warehouse and any other environment.



## INTRUDER ALARM SYSTEM

Under intruder alarm system we detect intrusion against burglary for premises (Residential and Commercial). Our system are in two categories wired and wireless systems with wireless intruder alarm system kit, drilling the wall and hammering is avoided since the installation process is often associated with hardwired systems.

Alarm systems with complete various motion detectors, remote control keypad and powerful control Panels that can simultaneously function as controller, receiver, sounder and keypad in some systems that allow expansion.

SGL guarantees maximum security of your house, office, industries and other buildings, intruder alarm system can detect and alert you if anything happens to your property even through GMS network that allow our customer to control her/his system anywhere by using Smartphone or Computer



## ELECTRIC FENCE

SGL offers the service captioned above, this enables customer to manage and control his properties within a surrounded environment, and nothing crosses the installed electric fence since it acts as a barrier with electric shocks of high voltage which deters animals and people from entering the building.



## AUTOMATION GATE

on avoiding man power and ensuring maximum security, we do advice our delighted customer to use the automatic gates. SGL provides advanced features on monitoring the gates either from inside or outside by opening and closing automatically using transducers or remote button. The gate automates electrically despite its size, using a quality and liable controlling machine.





## CAR TRACKING AND FUEL MONITORING SYSTEM

SGL wishes to put your vehicle's control on your hand; this is done by online application via website through which customer views all movements (Which) includes vehicles report and live tracking. After we install car tracking system on your vehicle you will be able to monitor each and every location of your Vehicles, Machines, Cranes Tractor 24/7 as well as seeing the fuel consumption as per your requirement being daily, weekly or monthly report.

This system also reduces the theft risk because when stolen, it becomes easy to track and recover it within a short period of time by using fleet management system.



## FIRE ALARM AND FIRE SUPPRESSION SYSTEM

This system ensures the safety of customer's properties from fire and other explosion, by installing the fire alarm system enables to detect fire source or smoke and provide the alert. Once fire is detected the control equipment alerts the operations through Sounders, Signal to our Control Room and message to Customer.

Fire suppression system is used to extinguish fire automatically; it is installed to the very potential building like communication centers, hotels, airports, etc. We provide both services basing to customers demand since our technical department is always ready for supporting and responding to queries as prompted.



## X-RAY/LUGGAGE SCANNER MACHINE

These machines facilitate the maximum security due to the current situation of terrorism scandals, the company wishes to superimpose this technology for enriching the safety of airport, hotels, malls etc. We do installation and monitoring of x-ray machines to scan customer/passengers and their properties when entering the premises.



## WALK THROUGH METAL DETECTOR

Metal detector is an electronic instrument which detects the presence of nearby metal. These are useful for finding metal inclusions hidden within objects, or metal objects buried underground. The sensor indicates via tone when comes near a piece of metal.

SGL has got stationary "walk through" metal detectors that used for security screening at access points in hotels, courthouses, airports and other public areas with interest to detect concealed metal weapons.

## RADIO CALL INSTALLATION

SGL intends to make your means of communication secured by installing Radio call system in your organization, which includes offices, vehicles and elsewhere as it may comply your demand. We supply, configure and repair all types of radio call systems so that you attain your money's worth as well as enjoying the service.







# FIRE FIGHTING AND RESCUE

SGL tend to prevent the spread of and extinguish significant unwanted fires in buildings, vehicles, woodlands etc. a firefighter suppresses fires and performs rescues to protect lives, property and the environment.

## **Supply and Maintenance of Security Equipment:**

Security arms; Ammunition, Uniforms, Riot Gear and other items for security purposes.





# PARAMEDIC & AMBULANCE

- Patients' transportation and escort
- Medical emergency services
- Evacuation services(road and air)
- Event (standby paramedic services)
- Medical standby/ for hire  
(Construction sites, offices, apartments, conferences)
- Mass casualty response
- Training and education







# CASH IN TRANSIT

- Patients' transportation and escort
- Medical emergency services
- Evacuation services(road and air)
- Event (standby paramedic services)
- Medical standby/ for hire  
(Construction sites, offices, apartments, conferences)
- Mass casualty response
- Training and education





## KEY TO SUCCESS

The key to SGL's success will undoubtedly be effective market segmentation through identification of several niche markets and implementation strategies. Hence, SGL key success factors include the following:

### Excellence in fulfilling the commitment

SGL intends to produce and provide security services of uncompromised quality to its clientele.

### Effective and Efficient network presence

SGL has established an excellent network presence that will enable it to rapidly respond to the needs of its clientele base and is continuously exploiting unrealized areas.

### Technology

To ensure quality services it is essential to utilize the latest and most efficient security systems technology. Keeping abreast with technological developments will ensure and maintain a competitive advantage.

### Loyalty and Dedication:

The progress and success of any organization lies in the loyalty and dedication of its employees. SGL recognizes that to achieve this, the corporate commitment is core. Therefore, SGL targets to be the "Employer of Choice" in its industry.

### Robust marketing strategies:

In an increasingly competitive market there is need to aggressively market security services so as to be continuously at the top of the minds of the existing and prospective clientele.

SGL segments the market according to defined sectors, organization sizes, sensitivity of required security services

### Adherence to Stringent Values and Principles:

SGL acknowledges the fact that the financial and strategic management of the business will ultimately determine its outstanding success. Hence it intends to adhere to stringent values and principles.

## CUSTOMER PROFILE

The Company expects that its clients will fall into several categories, including but not limited to:

- Banks and financial companies
- Ministries and Departments
- Mining's and Industries
- Construction Sites
- Retail Stores
- Homes of extremely wealthy clients (from time to time)



# OUR 24/7 CONTROL ROOM

- In addition to the services out in the field, we have 24-hour control room support ensuring escalation procedures are performed ensuring our staffs safety. All the systems used are automated making SUMA JKT Security Service more proficient in providing second to none services to our customers.
- We can also monitor CCTV remotely from our 24-hour control room, down to site to suspicious individuals in many incidents warning off criminal activity before it has even had a chance to begin. SUMA JKT Security Services is that complete security provider.





# WHY SUMAJKT GUARD LTD?



SUMAJKT Guard Ltd has acquired valuable experience in the sector and the material capacity to render services to a diverse clientele.

Over and above the contract requirements the company will offer the following value services:

Dedicated vehicles to a site for site manager, supervisor, shift deployment and patrols (number dependent on the size)

We will conduct a comprehensive security survey, the report/results of which will be shared with the client.


- Dedicated operational management team focused on delivering operational results.
- Real time Supervising Guard Patrol.
- The Company has a liability insurance cover of up to Tshs, 400 million currently which is adjustable in relation to the risks and per client requirement.

The Company has existing competencies in Physical Guarding Security, VIP Protection, Armed response, CCTV monitoring, installation of integrated electronic security systems (Statutory safety requirements, CCTV, asset monitoring etc).





# CERTIFICATE

 **TANZANIA** C.I **BRELA**  
BUSINESS REGISTRATIONS AND LICENSING AGENCY



**Certificate of Change of Name**

**No: 68012**


I HEREBY CERTIFY THAT

**SUMA JKT GUARD LIMITED**

having, with sanction of a special Resolution of the said company, and with the approval of the Registrar signified in writing Changed its name, is now called **SUMAJKT GUARD LIMITED** and I have entered such new name on the Register accordingly this 22<sup>nd</sup> day of JANUARY, TWO THOUSAND AND TWENTY ONE.

   
PRINC. ASST. REGISTRAR OF COMPANIES

CTIN: 1422999

  
**TANZANIA REVENUE AUTHORITY**

CERTIFICATE OF REGISTRATION  
FOR  
**TAXPAYER IDENTIFICATION NUMBER (TIN)**  
(ISSUED UNDER SECTION 23 OF THE TAX ADMINISTRATION ACT 2019)

**THIS IS TO CERTIFY THAT**

**SUMA JKT GUARD LIMITED**

HAS BEEN REGISTERED WITH THE TANZANIA REVENUE AUTHORITY  
AND ASSIGNED THE TAXPAYER IDENTIFICATION NUMBER



**108-502-509**


WITH EFFECT FROM: 13 July 2009

TRA LOCATION: KINONDONI TAX OFFICE: KINONDONI

PHYSICAL LOCATION:

STREET / AREA: MWENGE-NEAR NGOME SACCOS

   
OFFICIAL SEAL COMMISSIONER FOR DOMESTIC REVENUE  
NOTE: THE REQUIREMENTS UNDER WHICH THIS CERTIFICATE IS ISSUED ARE STATED OVERLEAF

ISO 9001: 2008 CERTIFIED  VAT 108

**TANZANIA REVENUE AUTHORITY**

**Certificate of Registration  
for  
Value Added Tax (VAT)**  
(ISSUED UNDER SECTION 20 OF THE VALUE ADDED TAX ACT NO. 24 OF 1997)

**THIS IS TO CERTIFY THAT**  
**SUMA JKT GUARD LIMITED**

WHOSE TAXPAYER IDENTIFICATION NUMBER (TIN) IS  
**108-502-509**


HAS BEEN REGISTERED FOR VALUE ADDED TAX (VAT)  
AND ASSIGNED VAT REGISTRATION NUMBER (VRN)  
**40-023320-P**



FOR BUSINESS LOCATED AT **MLALAKUWA 1694  
DAR ES SALAAM**

WITH EFFECT FROM 08 April 2016

GIVEN UNDER MY HAND

THIS 8th DAY OF April 2016

  
S. S. YUSUFU  
COMMISSIONER FOR VAT

   
NOTE: THE REQUIREMENTS UNDER WHICH THIS CERTIFICATE IS ISSUED ARE STATED OVERLEAF  
FOR NATIONAL DEVELOPMENT

Reg No. F.71742015 

**Zanzibar Government**

**Certificate of Compliance**

I hereby certify that

**Suma JKT Guard Limited**

which is incorporated in Dar es salaam this day complied with  
the provisions of section 358 of the Companies Decree, Cap. 153,  
and that the Company is limited.

Given under my hand at Zanzibar this 23rd day of March, year 2015.

   
Registrar of Companies



# SUMA JKT GUARD LTD

## CLIENTELE

SN	Client
1	University of Dodoma
2	TANESCO
3	Lavista Hotel
4	Mesuma Hotel
5	Ministry of Energy and Minerals
6	Ministry of Finance
7	Ministry of Good Governance
8	Ministry of Natural Resources
9	National College of Tourism
10	Prime Minister's Office
11	Tanzania Petroleum Development Corporation (TPDC)
13	UBA Bank
14	CRDB Bank
15	EASE Company
16	President's Office
17	Stamigold Biharamulo Site
18	NDC Mwanza
19	Resolute Gold Mine
20	Sun Shine Gold Mine
21	Tanzania Food & Drug Authority (TMDA)
22	Ministry of Health
23	Tanzania Civic Aviation Authority (TCAA)

24	Tanzania Communication Regulation Authority (TCRA)
25	Open University
26	Mwl Nyerere Bridge (Kigamboni)
27	College of Business Studies (CBE)
28	Kilimanjaro Airports Development Company
29	National Health Insurance Funds (NHIF)
30	Julius Nyerere International Airport (JNIA)
31	MSD
32	DAWASA
33	Rock City Mall
34	Tanzania Insurance Regulatory Authority (TIRA)
35	TANROAD
36	DCB Bank
37	Dar es Salaam Maritime Institute (DMI)
38	REA
39	PSPTB
40	PSSSF
41	Air Tanzania Company Limited (ATCL)
42	Wakala wa Ndege za Serikali
43	Tanzania Investment Center (TIC)
44	Maendeleo Bank
45	Bodi ya Mikopo ya Elimu ya Juu (HESLB)
47	TACAIDS
48	GPSA



49	Muhimbili University
50	TANAPA
51	EWURA
53	TPA (Tanzania Ports Authority)
54	OSHA
55	Kilimanjaro International Airport (KIA)
56	DAWASA
57	Ubungu Plaza
58	Posta Bank
59	Ofisi ya Taifa ya Takwimu (NBS)
60	IRUWASA
61	Baraza la Maaskofu Tanzania
62	MORUWASA
63	Ranchi za Taifa (NARCO)
64	Pyramid Pharma
66	TTCL
67	Hospitali ya Rufaa Morogoro
70	Mwananyamala Referral Hospital
71	NECTA
72	NSSF
73	Mount Meru Hospital
74	NHC
75	TARURA
76	Dodoma City Council

77	Ministry of Water
78	Sokoine Hospital
79	MOI
80	Road Fund
81	MLOGANZILA
82	ETG Curechem Ltd
83	Mazala Gold Mining Processing Plant
84	Soko Kuu la Manispaa ya Morogoro
85	Halmashauri ya Wilaya ya Tarime
86	BACKBONE
87	UNDI Company Ltd
88	Marungu Plantation Ltd
89	BOA Bank
90	ROCK Solution
91	Geological Survey of Tanzania
92	Lake Victoria Basin Water Board
93	Hospitali ya Rufaa ya Mkoa wa Mara
94	CATA Mining Company Ltd
95	Ofisi ya Mkuu waMkoa Kagera
96	The National Election Commission (NEC)
97	Bodi ya Maji Bonde la Wami Ruvu
98	SOS Village
99	Chuo cha Sayansi Shirikishi Lindi
100	Elineema Kweka



# SUMAJKT KEY MANAGEMENT:

S/N	POSITION	NAME	TITLE
1.	Chief Executive Officer	Major General RN Mabele (hcds)	Chief Of National Service or CEO
2.	Executive Director	COL PE Ngata (psc)	Senior Army Officer
3.	Managing Director	COL JM Masanja (psc)	Senior Army Officer
4.	Manager: Security & Investigation	Major S.N Nyalale (Rtd)	Senior Army Officer
5.	Human Resource Manager	Major ED Nchimbi	Senior Army Officer
6.	Manager: Operation and Training	Major GW Mahende	Senior Army Officer
7.	Manager: Finance and Administration	Major JT Kerobe	Senior Army Officer
8.	Lake Zonal Manager	Major MM Kihiri	Senior Army Officer
9.	Manager Credits & Controller	CAPT MO Said	Junior Army Officer
10.	Procurement Manager	CAPT MO Cheo	Junior Army Officer
11.	Manager Sales & Marketing	LT PJ Joseph	Junior Army Officer

## Personal contacts

### Managing Director

Col JM Massanja (pcs)  
+255 783 309 963

### Lake Zonal Manager

Major MM Kihiri  
+255 768 930 858

### Human Resource Manager

Major ED Nchimbi  
+255 755 396 179  
+255 679 605 850

### Marketing & Sales Manager

LT PJ Joseph  
+ 255 712 310 747

### Operation & Training Manager

GW Mahende  
+255 655 209 249

### Credit & Controller Manager

CAPT MO Said  
+255 786 440 681





CONTACT US

### SUMAJKT GUARD LIMITED

P.O BOX 1694, DAR ES SALAAM, MLALAKUWA (KAWE) – MWAI KIBAKI ROAD

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Website: [www.sumajktguard.co.tz](http://www.sumajktguard.co.tz)